

CANNON BUILDING 861 SILVER LAKE BLVD., SUITE 203 DOVER, DELAWARE 19904-2467

STATE OF DELAWARE REAL ESTATE COMMISSION

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PUBLIC MEETING MINUTES: REAL ESTATE COMMISSION

MEETING DATE AND TIME: Thursday, June 9, 2016 at 9:00 a.m.

PLACE: 861 Silver Lake Boulevard, Dover, Delaware

Conference Room A, Second Floor of the Cannon Building

MINUTES FOR APPROVAL July 14, 2016

MEMBERS PRESENT

Justin Healy, Professional Member, Chairman Jason Giles, Professional Member, Vice Chairman Lynnette Scott, Professional Member, Secretary Andrew Staton, Professional Member Michael Harrington, Sr., Professional Member Lynn Rogers, Public Member

DIVISION STAFF/ DEPUTY ATTORNEY GENERAL

Eileen Kelly, Deputy Attorney General Sandra Wagner, Administrative Specialist III Rain Marrow, Administrative Specialist II

MEMBERS ABSENT

Joseph F. McCann, Public Member

ALSO PRESENT

Tom Burns, Education Committee Member Ethel Lewis, Keller Williams Charles Bolig, Artisan Realty, LLC Danielle Benson, Century 21 Deborah Bennett, RE/MAX Horizons G.R. Myers, Myers Realty Ed Hammond, RE/MAX Horizons

CALL TO ORDER

Mr. Healy called the meeting to order at 9:06 a.m.

REVIEW OF MINUTES

Mr. Staton made a motion, seconded by Mr. Giles, to approve the minutes of the meeting held on May 12, 2016 as written. By unanimous vote, the motion carried.

UNFINISHED BUSINESS

<u>Title 6 Amendment – New Construction Disclosure Form</u>

Ms. Kelly reminded the Commission that at last month's meeting the Commission voted to support a Bill written by Mr. Andy Taylor pertaining to disclosures for vacant land. If passed, the Commission will need to create a new disclosure form. A copy of the Bill was given to the members of the Commission.

Review and Signing of Orders

The order for Real Estate Services Group was tabled, as Ms. Kelly needed some additional information from Ms. Vleugels. This order will be ready for signing at the July meeting. Mr. Staton made a motion, seconded by Mr. Harrington to table the signing of the order for Real Estate Services Group. By unanimous vote, the motion carried.

Real Estate Services Group – Anna Vleugels

NEW BUSINESS

Education Committee Report

Mr. Burns reported on the Real Estate Education Committee's meeting. The Education Committee met on June 2, 2016.

At the meeting there were 7 approved courses providers, 9 approved instructors and 2 were denied.

Mr. Burns reported that the sub-committee working on the revamping of the broker's course will be Shirley Kalvinsky, Virgil Bullis, Barbara Brodoway, and John Tarburton.

Mr. Burns addressed the Commission with the ideas from the Education Committee for the Annual Seminar that takes place in September. The suggestions were to have a 1 hour hearing, 1 hour skit with audience participation and 1 hour for a speaker. The Committee would like to see someone from DNREC come and talk about Septic again since this is an ongoing evolvement.

The next Education Committee meeting will be July 7, 2016.

Recommendation to Approve and Deny Course Providers, Instructor Applications and Student Requests as Noted

Mr. Harrington made a motion, seconded by Mr. Staton, to approve to the education approvals submitted by the Education Committee for June. By unanimous vote, the motion carried.

Lift Suspension Hearing - Charles Bolig

Hearing minutes will be at the end of the regular minutes.

Review of Crimes List

The Commission reviewed the list of crimes that Ms. Kelly thought would be ones that the Commission could update or remove all together. After review of the crimes and suggestions from Ms. Kelly, Mr. Harrington made a motion, seconded by Mr. Healy, to adopt the changes that the legal counsel has made. By majority vote, the motion carried with Mr. Staton opposing.

Applications for Licensure

Ratification of Salesperson Applications

Mr. Staton made a motion, seconded by Mr. Giles, to ratify the following applications for salespersons per attached list at the end of the minutes. By unanimous vote, the motion carried.

Review of Salesperson Application

The Commission reviewed the salesperson's application for a Mr. Randy Davis. After review and discussion, Mr. Giles made a motion, seconded by Ms. Scott, to approve the salesperson's application for Mr. Davis. By unanimous vote, the motion carried.

Ratification of Broker and Associate Broker Applications

Mr. Staton made a motion, seconded by Mr. Harrington, to ratify the following applications for broker and associate broker per attached lists at the end of the minutes. By unanimous vote, the motion carried.

Review of Applications for Reinstatement

The Commission reviewed the reinstatement application for Ms. Shawn Handschuh. Mr. Staton made a motion, seconded by Mr. Harrington, to approve the reinstatement application for Ms. Handschuh upon successful passing of the DE Law exam. By unanimous vote, the motion carried.

The Commission reviewed the reinstatement application for Ms. Deborah Bennett. Ms. Bennett attended the meeting and addressed the Commission as to the situation that brought her having to reinstate her license. Ms. Bennett wrote a letter to the Commission explaining the situation, so that is what she referred to when speaking. Ms. Bennett has been a licensed salesperson for many years without issues, problems, or complaints. Ms. Bennett had some excruciating circumstances in recent years that played a part in her license not being renewed. After further discussion, it was brought out that Ms. Bennett's broker did not realize that Ms. Bennett's license had lapsed. The Commission took into account the circumstances on which Ms. Bennett has had and granted reinstatement to Ms. Bennett without having to take the exams again. By unanimous vote, the motion carried.

Later in the meeting, the Commission members discussed the circumstance that Ms. Bennett's broker allowed her to work with a lapsed license. Mr. Staton made a motion, seconded by Ms. Scott, to have Ms. Wagner file a complaint on Mr. Hammond. By unanimous vote, the motion carried.

Review of Applications for New Office

The Commission reviewed the following office application(s).

Mr. Staton made a motion, seconded by Mr. Harrington, to approve the application(s) for the following offices:

Keller Williams Realty – New Branch Office Keller Williams Realty – New Branch Office Gene Millman Real Estate Services, LLC – New Office Century 21, Gold Key Realty – New Branch Office Myers Realty – New Office

By unanimous vote, the motion carried.

Status of Complaints

Complaint # 02-07-16 — Closed by Investigator Complaint # 02-03-16 — Closed by Investigator Complaint # 02-07-15 — Closed by Investigator Complaint # 02-08-16 — Closed by Investigator Complaint # 02-02-16 — Closed by Investigator

Complaint # 02-05-16 – Closed by Investigator

Complaint # 02-09-16 - Closed by Investigator

Complaint # 02-11-16 – Closed by Investigator Complaint # 02-06-16 – Closed by Investigator

Election of Members of the Commission

Mr. Staton made a motion to nominate Mr. Jason Giles as Chairperson, Ms. Lynnette Scott as Vice-Chairperson, and Mr. Lynn Rogers as Secretary, Mr. Harrington seconded the motion. All accepted the nomination. By unanimous vote, the motion carried.

Correspondence

There was no correspondence this month.

OTHER BUSINESS BEFORE THE COMMISSION (for discussion only)

PUBLIC COMMENT

There was no public comment.

NEXT SCHEDULED MEETING

The next meeting will be held on Thursday, July 14, 2016 at 9:00 a.m.

ADJOURNMENT

Mr. Staton made a motion, seconded by Mr. Harrington, to adjourn the meeting. By unanimous vote, the motion carried. The meeting adjourned at 9:59 a.m.

Respectfully submitted,

Sandra Wagner

Sandra Wagner

Administrative Specialist III

The notes of this meeting are not intended to be a verbatim record of the topics that were presented or discussed. They are for the use of the Board members and the public in supplementing their personal notes and recall for presentations.

HEARING MINUTES

HEARING – LIFT SUSPENSION

The Delaware Real Estate Commission held a hearing on June 9, 2016 at 9:00 a.m. in the Second Floor Conference Room A, Cannon Building, 861 Silver Lake Blvd., Suite 203, Dover, Delaware.

PRESENT: Jason Giles, Andrew Staton, Michael Harrington, Lynn Rogers, Lynnette Scott

PURPOSE: Lift Suspension from Rule to Show Cause Hearing

PRESIDING: Justin Healy, Chairperson

BOARD STAFF: Sandra Wagner, Administrative Specialist III

DEPUTY ATTORNEY GENERAL FOR THE BOARD: Eileen Kelly, DAG

RESPONDENT: Charles Bolig

TIME STARTED: 9:12 a.m.

The hearing was recorded taking verbatim testimony. Ms. Kelly confirmed with Ms. Wagner that Mr. Bolig was present for the hearing. Ms. Kelly asked the Commission members to introduce themselves. Ms. Kelly summarized the reason for the hearing. Mr. Bolig's final order stated that he had to come before the Board in order for his suspension to be lifted. Ms. Kelly entered documents as Commission's exhibit 1, final order and hearing letter. Mr. Bolig gave his testimony before the Commission. The Commission asked Mr. Bolig questions about his final order and the reason he was in this situation in the first place. Mr. Bolig stated that he does have all 21 hours of CE done for the 2014-2016 renewal period and passed them around for the Commission to review. The Commission went into deliberations at 9:30 a.m. Mr. Harrington made a motion, seconded by Mr. Staton, to lift Mr. Bolig's suspension and a strong note to make sure he continues to take the required CE within the time frame. By unanimous vote, the motion carried. The hearing concluded at 9:35 a.m.

Smith, Cyreeta J	Salesperson	Keller Williams Realty
Chavis, Heather M	Salesperson	Patterson Schwartz

Proctor, Brittany N. Salesperson Re/Max Sunvest Realty Corp.

Rodriguez, Kim M Salesperson Keller Williams Realty Porter, Richard W Salesperson Keller Williams Realty

McKelvey, Jennifer A Salesperson Patterson Schwartz Real Estate

Krupa, Suzanne P Salesperson Keller Williams Realty
Borges, Daniel Salesperson Applebaum Realty
Sullivan, Ryan Patrick Salesperson Re/MaxCoast & Country
Peterson, Lorin R Salesperson PRS Real Estate Group

Koppel, Donna M Salesperson Patterson Schwartz & Associates

Joyner, Kyle Salesperson Keller Williams Realty

Skalish, Elizabeth H Salesperson Fox & Roach LP - Berkshire Hathaway HomeServices

Edwards, Tyshan Salesperson Paragon Realtors LLC

Zoccola, Ramona Salesperson Patterson Swartz Real Estate

Custis, Teresa E Salesperson Keller Williams

Miles, Jessica L Salesperson Keller Williams Realty Central Delaware

Krieg, William E., Jr. Salesperson Coldwell Banker Resort Realty Reffner, John M Salesperson Coldwell Banker Resort Realty

Beck, John N Salesperson Active Adults Realty

Fiorelli, Christa M.

Salesperson

Remax Hometown Realtors

Watson, Aris L.

Salesperson

Provest Realty Associates Inc.

Century 21 Executive Group

Norenberg, Kaye T.

Salesperson

Keller Williams Central Delaware

Dunkelman, David M

Salesperson

Soloff Realty & Development

Kucharzyk, James A Salesperson Jack Lingo Realtor Ellegood, Azeez R. Salesperson Keller Williams Realty Rowles, Lacinda J NRT Philadelphia LLC Salesperson Rowles, Jillian L NRT Philadelphina LLC Salesperson Cohan, Christopher F Salesperson Re/Max Horizons Inc Fansler, Mark V **Keller Williams Realty** Salesperson Barnes, Elisha Danielle Salesperson Keller Williams Realty Voorheis, Justin Michael Salesperson 1st Choice Properties, LLC Davis, Courtney R. Salesperson Weichert Realtors-First Class Tingle, Christine H Salesperson Long & Foster Real Estate, Inc.

Brooks, Anthony J Salesperson Keller Williams Realty Central Delaware

Layton, Aaron L Salesperson Harrington ERA Realty Inc

Auen, Austin C Salesperson Maggio Shields Real Estate Brokerage
Stape, Mark L. Salesperson Patterson Schwartz & Associates

Malinky, Amy L Salesperson Harrington ERA Realty
Dixon, Deshawn S Salesperson Exit Central Realty

Shupe, Steven R Salesperson Exit Central Realty

Shupe, Jenna L	Salesperson	Exit Central Realty
Keehan, Anne	Salesperson	Long & Foster Real Estate, Inc.
Lazzara, Carol A	Salesperson	Long & Foster Real Estate, Inc.
Murthy, Abha	Salesperson	Berkshire Hathaway HomeServices Fox & Roach
Jenkins-Glover, Marjorie	Salesperson	Weichert Realtors
Coalson, William Joseph	Salesperson	Weichert Realtors
Hagerty, Mary Ellen	Salesperson	Whitehall Ventures, LLC
Johnson, Alvin K.	Salesperson	NRT Philadelphia, LLC
Hammond, Audrey L	Salesperson	Active Adults Realty
Gundy, Kim	Salesperson	Long & Foster Real Estate, Inc.
Barton, J. Douglas	Salesperson	Long & Foster Real Estate, Inc.
Rash, Joshua Joseph	Salesperson	Long & Foster Real Estate, Inc.
Parker, Benjamin J	Salesperson	The Real Estate Market
James, Paul L	Salesperson	Keller Williams Realty
Lafferty, Diane L	Salesperson	Baywood Homes, LLC

Edge, Dean T Salesperson Keller Williams Realty Central Delaware

Vetri, Joanne F Salesperson 21st Century Real Estate, LLC

Gillis, Bradley J Associate Broker Sun - Miller Commercial Real Estate

Curtiss, Sharon A. Broker Berkshire Hathaway Home Services PenFed Realty LLC

Powers, Michael Francis Broker Better Homes of First Heritage Realty

Heiliger, Philip R Broker Williams & Williams Marketing Services, Inc.